116 2706 Sales consultant / car salesman Toyota new cars (m/f/d) AHZ Automobil Handels Zentrum GmbH is active in the automotive trade with the brands Toyota, Lexus and Mitsubishi at a total of seven locations in Baden-Württemberg. In addition to vehicle trading, our service portfolio also includes maintenance and repairs, the sale of parts and accessories as well as extensive financial and other services. As a company of Emil Frey Germany, we are also part of a strong group of companies that is active nationwide with around 4,800 employees at over 100 locations.  
  
Within the company we are looking for a position in Stuttgart as soon as possible  
  
Sales consultant / car salesman Toyota new cars (m/f/d)  
  
Your tasks  
  
\* Independent handling of the entire sales process for new Toyota vehicles, including conducting sales negotiations  
\* Advising customers on financing and insurance issues for new cars  
\* Acquisition of new customers and long-term support of existing customers  
\* Maintenance of online car sales portals and processing of incoming orders  
  
your profile  
  
\* Successfully completed commercial or technical vocational training (e.g. automobile salesman (m/f/d)), ideally with additional qualification as a certified automobile salesman (m/f/d)  
\* Professional experience in vehicle sales and interest in the Toyota brand  
\* Strong persuasion and closing skills in sales talks and proven negotiation skills  
\* Sovereignty and conscious service orientation in customer contact  
\* Recognizable passion for automotive topics with an authentic appearance  
  
Your perspective with us  
  
We offer you a responsible job in a strong group of companies. As a mobility service provider from the very beginning, you shape the future of the automotive trade with us.  
  
You expect:  
\* Further training offers within the framework of our Emil Frey Academy  
\* Attractive conditions for bike leasing  
\* Up to 30 days annual leave  
\* Exclusive employee discounts (corporate benefits)  
\* Company pension scheme / capital-forming benefits  
\* Flat hierarchies and open corporate communication  
\* Our Emil Frey - team spirit and employee events  
  
Your contact person: Mrs. Verena Belz (+49 711 2803 2613) Automobile clerk None 2023-03-07 15:50:46.610000